

Real Estate Principles and Practices

Instructor: Jennifer Erno

Days/Dates: Mondays & Wednesdays
3/13/2017 to 5/22/2017

Time: 5:30 p.m.—8:30 p.m.

Room: B118 (4/19/17 room B127 only)

Tuition: \$430.00 Books not included

CEU's: 6

CRN #: 13667

Textbook: Books are not included. For more information please contact the TRCC Bookstore at (860)887-6842

Please note: Completion of any program does not guarantee employment.

Refund policy: Withdrawal from any class must be submitted in writing to the Division of Workforce & Community Education office up to one business day prior to the first class. **Absolutely no refunds will be issued after the first class has begun or attendance policy has been violated.** The college reserves the right to cancel any course for which there is insufficient enrollment. In that event, a full refund will be issued.

Three Rivers Community College

574 New London Turnpike, Norwich, CT 06360

Contact Us

Workforce & Community Education
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Visit us on the web:
www.threerivers.edu

WIOA eligible

Real Estate Principles and Practices

Spring 2017



 **Three Rivers**
COMMUNITY COLLEGE

Spring 2017		CRN #13667	Real Estate
Last Name:		First Name:	
Street Address:			
City:		State:	Zip Code:
Social Security #		Date of Birth:	
Gender		Telephone:	
<input type="checkbox"/> Male <input type="checkbox"/> Female			
Email:			
<input type="checkbox"/> Mark box if paying by check			
Please make check payable to: Three Rivers Community College			
Type of Card:		Credit Card Number:	
<input type="checkbox"/> Visa <input type="checkbox"/> Discover			
<input type="checkbox"/> MasterCard			
Expiration Date:		3 digit code on back:	
Are you a US citizen? <input type="checkbox"/> Yes <input type="checkbox"/> No			
Ethnicity: <input type="checkbox"/> Hispanic <input type="checkbox"/> Non-Hispanic			
Race: <input type="checkbox"/> Caucasian <input type="checkbox"/> African-American <input type="checkbox"/> Latino <input type="checkbox"/> Alaskan Native/ American Indian <input type="checkbox"/> Asian/Pacific Islander <input type="checkbox"/> decline to state			
Acknowledgement Statement			
I certify that the information provided above is, to the best of my knowledge, true and correct, and I consent to the disclosure of this and program participation information between, Three Rivers Community College, Connecticut State Colleges and Universities and state and federal Departments of Labor for the purpose of maintaining accurate student records and to monitor grant performance			
Student Signature		Date	
Banner ID:	Entered by:	Date Entered:	

Professional Real Estate

This course is designed for anyone who is interested in a career in the world of Professional Real Estate, and for those who desire an in-depth knowledge of the industry. Course material is covered through a lecture style classroom experience supplemented with textbook assignments and exercises.

Real Estate Specific Topics

The following real estate topics will be included:

- Law
- Agency
- Contracts
- Liens
- Title Forms
- Practices
- Management
- Land Use
- Forms of Ownership
- Fair Housing & Ethics
- Closing Practices
- And More!

CERTIFICATION

Students who intend to sit for the State of Connecticut Real Estate PSI Exam (at a separate and additional cost) must pass this course with a grade of 70 or better and attend a minimum of 60 classroom hours of instruction.



Real Estate Courses

All real estate courses are approved by the Real Estate Commission under the auspices of Three Rivers Community College. Therefore, approved courses for the Three Rivers Community College can be found at the DCP website under the title of Three Rivers Community College.

www.ct.gov/dcp/site/default.asp



WIOA Eligible